

# Introduction to AP Macro-Economics

Coach Burnett

Key Assumptions, Scarcity, Opportunity  
Cost, and the Production Possibilities Curve

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## Key Assumptions in Economics

- People are rationally self-interested
  - They seek to maximize their utility
- People generally make decisions at the margin
  - They weigh the marginal cost against the marginal benefit of a decision
- Ceteris Paribus
  - Economists hold all factors constant, except for what is being considered

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## Basic Economics Vocab

Economics - the study of choices people make to satisfy their wants and needs

Microeconomics - the study of how individuals and firms deal with scarcity

Macroeconomics - the study of how society as a whole deals with scarcity

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## Basic Economics Vocab

Needs - necessities for survival

Wants - goods and services consumed beyond what is necessary for survival

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## Basic Economics Vocab

- Goods - physical objects that can be purchased
- Services - actions or activities performed for a fee
- Consumers - people who purchase goods and services
- Producers - People who supply goods and services

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## Resources a.k.a. Factors of Production

Economists classify resources into 4 categories:

1. Land
  - Natural Resources 
  - The payment for Land is RENT
2. Labor
  - Human Resources 
  - The payment for Labor is WAGES
3. Capital
  - Tools, machines, factories 
  - The payment for Capital is INTEREST
4. Entrepreneurship
  - Combining land, labor, and capital to make PROFIT 

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## The Fundamental Problem: Scarcity

- People have unlimited wants but the resources to satisfy those wants are scarce.
- Therefore we must make choices about how to use our scarce resources. We face trade-offs when it comes to using available resources.
  - Ex. Our money is a scarce resource. We have been given enough money by Mr. Sibberson to buy either a Playstation 3 or an Xbox 360 for the classroom, but not enough to buy both.

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## The Fundamental Problem: Scarcity



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## Opportunity Cost

- Once a resource or factor of production has been put to productive use, an *opportunity cost* is incurred
- Opportunity cost is the next best alternative use for a resource
  - Ex. If the money is used to buy an Xbox 360, the opportunity cost is the money could also have been spent on a Playstation 3
- No matter what we do with our time or resources, we always incur opportunity cost.
- TINSTAAFL

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## TINSTAAFL

THERE IS NO SUCH  
THING AS A FREE  
LUNCH!

(EVERYTHING HAS A COST)

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## TINSTAAFL ILLUSTRATED: THE PPC

- The Production Possibilities Curve is a graph showing all of the possible combinations of output for an economy fully employing all of its resources in producing two goods

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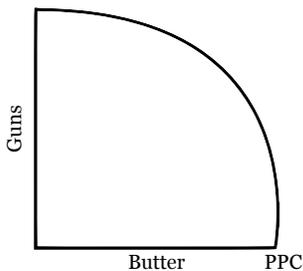
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## TINSTAAFL ILLUSTRATED: THE PPC



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