

Aggregate Demand

COACH BURNETT
AP MACROECONOMICS

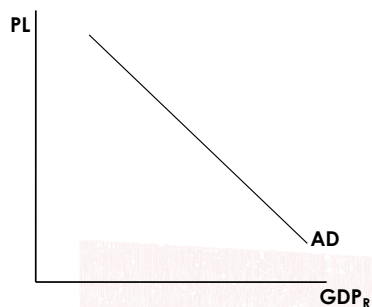
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Aggregate Demand (AD)

- Shows the amount of Real GDP that the private, public and foreign sector collectively desire to purchase at each possible price level
- The relationship between the price level and the level of Real GDP is inverse
 - See graph →

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Aggregate Demand Curve



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Three Reasons AD is downward sloping

- Real-Balances Effect
 - When the price-level is high households and businesses cannot afford to purchase as much output.
 - When the price-level is low households and businesses can afford to purchase more output.
- Interest-Rate Effect
 - A higher price-level increases the interest rate which tends to discourage investment
 - A lower price-level decreases the interest rate which tends to encourage investment
- Foreign Purchases Effect
 - A higher price-level increases the demand for relatively cheaper imports
 - A lower price-level increases the foreign demand for relatively cheaper U.S. exports

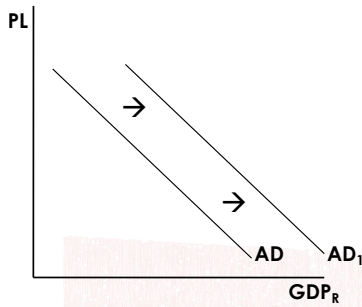
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Shifts in Aggregate Demand (AD)

- There are two parts to a shift in AD:
 - A change in C , I_C , G and/or X_N
 - A multiplier effect that produces a greater change than the original change in the 4 components
- Increases in $AD = AD \rightarrow$
- Decreases in $AD = AD \leftarrow$

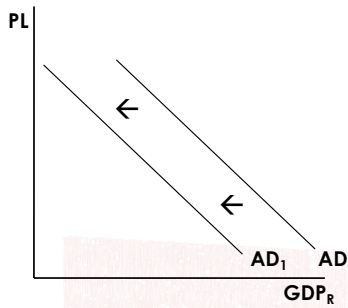
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Increase in Aggregate Demand



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Decrease in Aggregate Demand



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Determinants of AD

- Consumption (C)
- Gross Private Investment (I_C)
- Government Spending (G)
- Net Exports (X_N) = Exports - Imports ($X - M$)

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Consumption (C)

- Household spending is affected by:
 - Consumer wealth
 - More wealth = more spending (AD shifts \rightarrow)
 - Less wealth = less spending (AD shifts \leftarrow)
 - Consumer expectations
 - Positive expectations = more spending (AD shifts \rightarrow)
 - Negative expectations = less spending (AD shifts \leftarrow)
 - Household indebtedness
 - Less debt = more spending (AD shifts \rightarrow)
 - More debt = less spending (AD shifts \leftarrow)
 - Taxes
 - Less taxes = more spending (AD shifts \rightarrow)
 - More taxes = less spending (AD shifts \leftarrow)

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Gross Private Investment (I_G)

- Investment Spending is sensitive to:
 - The Real Interest Rate
 - Lower Real Interest Rate = More Investment (AD \rightarrow)
 - Higher Real Interest Rate = Less Investment (AD \leftarrow)
 - Expected Returns
 - Higher Expected Returns = More Investment (AD \rightarrow)
 - Lower Expected Returns = Less Investment (AD \leftarrow)
 - Expected Returns are influenced by
 - Expectations of future profitability
 - Technology
 - Degree of Excess Capacity (Existing Stock of Capital)
 - Business Taxes

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Government Spending

- More Government Spending (AD \rightarrow)
- Less Government Spending (AD \leftarrow)
- Remember: Government transfer payments do not count toward GDP.
 - Social Security
 - Welfare
 - Etc.

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Net Exports (X_N)

- Net Exports are sensitive to:
 - Exchange Rates (International value of \$)
 - Strong \$ = More Imports and Fewer Exports = (AD \leftarrow)
 - Weak \$ = Fewer Imports and More Exports = (AD \rightarrow)
 - Relative Income
 - Strong Foreign Economies = More Exports = (AD \rightarrow)
 - Weak Foreign Economies = Less Exports = (AD \leftarrow)

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Summary

- AD reflects an inverse relationship between PL and GDP_R
- Δ in PL creates real-balance, interest-rate, and foreign purchase effects that explain AD's downward slope
- Δ in C, I_G , G, and/or X_N cause Δ in GDP_R because they Δ AD.
- Increase in AD = AD \rightarrow
- Decrease in AD = AD \leftarrow
