## **Unit II Political Beliefs and Behaviors**

electorate poll tax

political socialization political efficacy

polls exit polls

random sampling sampling error demography minority majority political ideology political culture liberalism

conservatism
public opinion
bandwagon effect
party dealignment
party realignment
critical elections
party identification
"winner take all"

closed primary open primary blanket primary

electoral college

caucus swing voters independent voters race horse journalism

voter profile

rational-choice theory plurality elections ticket-splitting third parties

single member districts

Literacy test

proportional representation Federal Election Commission

hard money soft money issue ads

political action committees (PAC)

grass roots artifical turf

initiative referendum

retrospective voting

mandate theory of elections

political efficacy interest groups (types) selective benefits

free-rider trial ballons spin doctors news doctors civil disobedience gender gap

presidential primaries

policy voting Motor Voter Act Buckley v Valeo

lobbying

McGovern-Frasier Commission

media events scripted events sound bites

policy entrepreneurs investigative journalism national conventions responsible party model divided government

suffrage

voter registration interst group

subgovernments (iron triangle)

collective good single-issue group electioneering

public interest groups amicus curiae briefs mid term elections general elections presidential elections